# 5 European life science clusters













## DIGITAL GENOMIC ALLIANCE TO EXPLORE NEW MARKET FOR ACCELERATION

Expand your horizons and go global.

We'll help your company to internationalize, gaining skills and insights to successfully move into the most promising markets





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#### **ABOUT GEN.ERA**

#### **OUR ROADMAP**

2020

2021

2022

**SEP** 

# What is Gen.era?

Five European life science clusters join forces to improve the scale-up of member companies operating in the Genomics value chain.

# Unleashing Europe's genomic potential

Gen.era will unlock the potential of highly innovative companies by building a European value chain with complementary products and services

# What do we propose?

The mission is to bring small medium enterprises offering niche technologies for value chains into new international markets.

### Genomic value chain definition:

GEN.ERA clusters build a shared&inclusive Genomic value chain identity, highlighting the complementarity of their respective SMEs.

DEC

### SMEs needs&expection s assessment:

Through SMES survey, an assessment is made to identify their needs and expectations regarding the genomics value chain.

SEP

## Markets Ranking and Analysis:

By ranking of the eight markets, SME cluster members select 5 markets to further analyse.

JAN

#### **Training for SMEs:**

Organising webinars on selected 3 markets to improve international mindset of SMEs.

NOV

### SMEs Genomic-related selection:

GEN.ERA clusters position each SMEs individually in the defined Genomic value chain.

JUN

#### **Market Benchmark:**

Collecting needs and expectations of SME cluster members and pre-selecting 8 markets.

NOV

#### **Markets Validation:**

Among the 5 pre-selected markets, SME cluster members validate 3 promising markets to explore.

AUG

#### **Internationalition Strategy:**

Delivery of the strategy that will be implemented in the second strand of the GEN.ERA project.